

GETTING STARTED

The majority of the Business Opportunities available from the NAVSUP Enterprise are made accessible electronically. There are a few steps that our suppliers need to take in order to work with us.

These steps are:

Register in **System for Award Management** (<https://www.sam.gov>).

Register with the **Navy Electronic Commerce Online (NECO)**, the Navy site for posting solicitations. Complete the Daily Email Customization when registering. (<https://www.neco.navy.mil>)

Monitor the **Contract Opportunities** website (<https://beta.sam.gov/>) to identify federal government procurement opportunities.

Register with **GSA Reverse Auctions** (reverseauctions.gsa.gov) to participate in online reverse auctions.

If you are a manufacturing firm that will need access to DoD unclassified **technical data** that discloses certain critical technology, you may need to complete a DD Form 2345. Details can be found at: www.dla.mil/HQ/LogisticsOperations/Services/JCP/.

Find and contact the **NAVSUP Small Business Office** that matches your company's interest areas.

And, if you are new to federal procurements, identify and visit your nearest **Procurement Technical Assistance Center** for one-on-one counseling and assistance. (www.aptac-us.org)

Naval Supply Systems Command
5450 Carlisle Pike
P.O. Box 2050
Mechanicsburg, PA 17055

<https://www.navsupsupply.mil/Business-Opportunities/Home/>

HELPFUL LINKS

SMALL BUSINESS ADVISORS

DoD Small Business Office:
<http://business.defense.gov/>

Navy Small Business Office:
www.secnav.navy.mil/smallbusiness/

Naval Medical Logistics Command:
<https://www.med.navy.mil>

Small Business Administration:
www.sba.gov

Veterans Enterprise Web Portal:
<https://www.vetbiz.com/>

Opportunities & Resources

NAVSUP Business Opportunities:
<https://www.navsupsupply.mil/Business-Opportunities/Home/>

NAVSUP WSS Business Opportunities:
www.navsupsupply.mil/public/navsup/wss/business_opps/

DON OSBP: www.secnav.navy.mil/smallbusiness/Pages/default.aspx

GSA: www.gsa.gov

Contract Opportunities: beta.sam.gov/search?index=opp

Navy Electronic Commerce Online – NECO: www.neco.navy.mil/

SeaPort-e: www.seaport.navy.mil

DoD Fed Mall: www.dla.mil/Info/FedMall/

DLA Internet Bid Board System: www.dibbs.bsm.dla.mil/

Subcontracting Opportunities: web.sba.gov/subnet

DoD Small Business Innovative Research Program:
<https://sbir.defensebusiness.org/>

DON SBIR: www.navysbir.com/

Dynamic Small Business Search: dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm

Federal Procurement Data System: www.fpd.gov

Federal Acquisition Regulations: www.acquisition.gov/browse/index/far

Defense Federal Acquisition Regulations:
www.acquisition.gov/dfars

Navy Marine Corps Acquisition Reg. Supplement:
www.acquisition.gov/nmcars

Want to do business with NAVSUP? Scan the QR code to submit.



SCAN ME



OFFICE OF SMALL BUSINESS PROGRAMS



Who We Are & What We Do

NAVSUP Small Business Points of Contact

Naval Supply Systems Command HQ

Contact: Chris Espenshade, 717-605-1663, christopher.m.espenshade.civ@us.navy.mil

Our Mission: The NAVSUP and Navy Supply Corps team share one mission—to deliver sustained global logistics and Quality-of-Life Support to the Navy and Joint warfighter. The NAVSUP/Navy Supply Corps team forms a vast network of professionals who deliver unparalleled products and services to customers in the fleet and across the world.

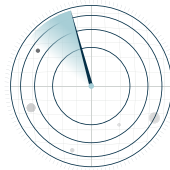
What we buy: See individual sites.



NAVSUP Weapon Systems Support

Contact: Annette Stevenson, Mechanicsburg, PA, 717-605-6625, annette.stevenson4.civ@us.navy.mil; Zachary Dunn, Philadelphia, PA, 215-697-2806, zachary.s.dunn8.civ@us.navy.mil; Kelly Rhodes, Mechanicsburg, PA; 717-605-1257, kelly.j.rhodes.civ@us.navy.mil; Noreen McDonough, 267-417-4271, noreen.t.mcdonough.civ@us.navy.mil; NAVSUP WSS Small Business Technical Advisor: Robert Hughes, 215-697-5994, robert.w.hughes@navy.mil

What we buy: Support for fixed and rotary wing aircraft to include avionics, ground support equipment and aircraft launch & recovery equipment, jet engine components, various ship and submarine components to include valves, antennas, torpedo tubes, and shafts. **Top NAICS:** 33, 32



Naval Oceanographic Office

Contact: Courtney Frederick, 228-688-5291, courtney.frederick@navy.mil, Parren Tatum, 228-688-4362, parren.j.tatum.civ@us.navy.mil; Courtney Frederick, 228-688-5291, courtney.c.frederick-encalade.civ@us.navy.mil

What we buy: DoD Oceanographic products & services.

Top NAICS: 33, 54, 51, 61, 81



Naval War College

Contact: Robert Allcock, III, Newport, RI, 401-841-2778, Robert.allcock@usnwc.edu; Christopher Hunsberger, 401-841-6546, Christopher.Hunsberger@usnwc.edu

What we buy: Education-related products & services.

Top NAICS: 61, 33, 54, 51

NAICS Sectors: 31 Food & Textile Manufacturing, 32 Wood, Paper, Chemical, Plastic, Rubber Manufacturing, 33 Metal, Electrical, Computer Manufacturing, 48 Transportation & Warehousing, 51 Information & Communication, 53 Rental & Leasing, 54 Professional & Technical Services, 56 Administrative Support Services, 61 Educational Services, 62 Health Care Services, 72 Accommodations & Food Services, 81 Repair Services.

NAVSUP Fleet Logistics Centers

What we buy: Engineering services; industrial equipment; administrative and technical services, professional services, educational services, products, repair services and various manufactured items.

NAVSUP FLC Jacksonville

Contact: Caretha Brown-Griffin, 904-542-1280, caretha.y.browngriffin.civ@us.navy.mil and Linda Nelson, 904-542-1143, linda.f.nelson.civ@us.navy.mil
Top NAICS: 54, 48, 33, 72, 48, 56

NAVSUP FLC Norfolk & Philadelphia Det

Contact: Paul Staley, 757-443-5960, paul.a.staley.civ@us.navy.mil; Norfolk, VA, Chris Pless, 215-697-9555, christopher.g.pless.civ@us.navy.mil; Philadelphia, PA
Top NAICS: 54, 33, 51, 61, 56

NAVSUP FLC Pearl Harbor

Contact: Ryan Kanda, 808-473-7778, Ryan.s.kanda.civ@us.navy.mil
Top NAICS: 56, 51, 48, 33, 54, 72

NAVSUP FLC Puget Sound

Contact: Charles "Chuck" Seipt, 360-476-0267, charles.a.seipt.civ@us.navy.mil; Tyonie Blas, 360-476-4472, tyonie.a.blas.civ@us.navy.mil
Top NAICS: 33, 54, 56, 81, 32

NAVSUP FLC San Diego

Contact: Jeff Brescini, 619-556-5109, jeffrey.a.brescini.civ@us.navy.mil
Top NAICS: 54, 33, 61, 56, 51, 48

Naval Criminal Investigative Services

Contact: Kevin Williams, Quantico, VA, 571-305-9270, kevin.williamson@ncis.navy.mil
April Prillaman, 571-305-9285, April.prillaman@ncis.navy.mil

What we buy: Supplies & services to support the NCIS mission. **Top NAICS:** 54, 33, 53, 51, 81



Naval Medical Logistics Command

Contact: Dr. Darin Callahan, Frederick, MD, 301-619-3097, darin.l.callahan.civ@mail.mil, Sharon Leathery, 301-619-9618, sharon.f.leathery.civ@mail.mil

What we buy: Products and services in support of Navy Medicine (e.g., medical equipment/supplies for the fleet, clinical support services for R&D, optical fabrication and distribution, and equipment/laboratory supplies in support of the DoD Drug Testing Program).

Top NAICS: 54, 33, 32, 81

Naval Medical Forces Pacific (NMFP)

Contact: Merlinda Labaco, 619-532-8122, merlinda.m.labaco.civ@mail.mil; John Freeman, 619-532-8098, john.e.freeman14.civ@mail.mil; Renier Valdez, 619-532-5357, renier.s.valdez.civ@mail.mil

What we buy: Medical equipment and supplies, medical and administrative services.

Top NAICS: 33, 54, 52, 62, 51, 81



Naval Medical Forces Atlantic (NMFA)

Contact: Sherri Roche, 757-953-3271, Sherri.d.roche.civ@mail.mil

What we buy: Medical equipment and supplies, medical and administrative services.

Top NAICS: 33, 81, 32, 54, 51



Navy Exchange Service Command

Contact: Timothy Barden, Virginia Beach, VA, 757-631-3696, smallbusinessoffice@nexweb.org

What we buy: NEXCOM buys services and merchandise sold to customers, and procures supplies and services to support Navy Exchanges (retail stores) and Navy Lodges. *Note:* NEXCOM

is not subject to all the laws and regulations that apply to other NAVSUP elements (e.g. Federal Acquisition Regulation (FAR) including supplements, the Small Business Act, etc.).

Note: NEXCOM is not subject to the FAR.