

Getting Started

The majority of the Business Opportunities available from the NAVSUP Enterprise are made accessible electronically. There are a few steps that our suppliers need to take in order to work with us.

These steps are:

Register in **System for Award Management** (<https://www.sam.gov>).

Register with the **Navy Electronic Commerce Online (NECO)**, the Navy site for posting solicitations. Complete the Daily Email Customization when registering. (<https://www.neco.navy.mil>)

Monitor the **Federal Business Opportunities** website (www.fbo.gov) to identify federal government procurement opportunities.

Register with **GSA Reverse Auctions** (reverseauctions.gsa.gov) to participate in online reverse auctions.

If you are a manufacturing firm that will need access to DoD unclassified **technical data** that discloses certain critical technology, you may need to complete a DD Form 2345. Details can be found at www.dlis.dla.mil/JCP/.

Find and contact the **NAVSUP Small Business Office** that matches your company's interest areas.

And, if you are new to federal procurements, identify and visit your nearest **Procurement Technical Assistance Center** for one-on-one counseling and assistance. (www.aptac-us.org)

http://www.navsup.navy.mil/navsup/business_opps

Helpful Links

SMALL BUSINESS ADVISORS

DoD Small Business Office
<http://business.defense.gov/>

Navy Small Business Office
www.secnav.navy.mil/smallbusiness/

Naval Medical Logistics Command
<https://www.med.navy.mil>

Small Business Administration
www.sba.gov

Veterans Enterprise Web Portal
<https://www.vetbiz.com/>

Federal Small Business POCs
www.dm.usda.gov/smallbus/fedosdbu.htm

OPPORTUNITIES & RESOURCES

NAVSUP Business Opportunities
www.navsup.navy.mil/navsup/business_opps

NAVSUP WSS Business Opportunities
www.navsup.navy.mil/navsup/ourteam/navsupwss/business_opps

GSA: www.gsa.gov

Federal Business Opportunities
www.fbo.gov

Navy Electronic Commerce Online – NECO
<https://www.neco.navy.mil/>

SEAPORT: www.seaport.navy.mil

DOD Email: <https://dod.emall.dla.mil/acct>

DLA Internet Bid Board System
<https://www.dibbs.bsm.dla.mil/>

Subcontracting Opportunities
web.sba.gov/subnet

Small Business Innovative Research Program

DoD: www.acq.osd.mil/osbp/sbir

DON: www.navysbir.com/

Dynamic Small Business Search
dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm

Federal Procurement Data System
<https://www.fpds.gov>

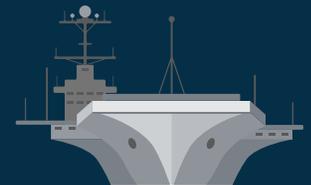
Federal Acquisition Regulations
www.acquisition.gov/far/

Defense Federal Acquisition Regulations
www.acq.osd.mil/dpap/dars/dfarspgi/current

Navy Marine Corps Acquisition Reg. Supplement
www.secnav.navy.mil/rda/Pages/NMCARS.aspx



Office of Small Business Programs



Who We Are & What We Do – NAVSUP Small Business Points of Contact

Naval Supply Systems Command

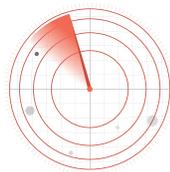
Contact: Chris Espenshade, 717-605-1663, chris.espenshade@navy.mil

Our Mission: The NAVSUP and Navy Supply Corps team share one mission—to deliver sustained global logistics and Quality-of-Life Support to the Navy and Joint warfighter. The NAVSUP/Naval Supply Corps team forms a vast network of professionals who deliver unparalleled products and services to customers in the fleet and across the world.

What we buy: See individual sites.

NAVSUP Weapon Systems Support

Contact: Natalia Luciw, Philadelphia, PA, 215-697-2806, natalia.luciw@navy.mil; Annette Stevenson, 717-605-6625, annette.stevenson@navy.mil, Mechanicsburg, PA; Small Business Technical Advisor: Robert Hughes, 215-697-5994, robert.w.hughes@navy.mil



What we buy: Support for fixed and rotary wing aircraft to include avionics, ground support equipment and aircraft launch, recovery equipment, jet engine components, various ship and submarine components to include valves, antennas, torpedo tubes, and shafts.

Top NAICS: 33, 32

Naval Oceanographic Office

Contact: Lisa K. Brown, 228-688-4362, lisa.k.brown1@navy.mil; Courtney Frederick, 228-688-5291, courtney.frederick@navy.mil

What we buy: DoD Oceanographic products & services.

Top NAICS: 33, 54, 51, 61, 81

Naval War College

Contact: Robert Allcock, III, Newport, RI, 401-841-2778, robert.allcock@usnwc.edu

What we buy: Education-related products & services.

Top NAICS: 61, 33, 54, 51



NAVSUP Fleet Logistics Centers

What we buy: Engineering services; industrial equipment; administrative and technical services, professional services, educational services, products, repair services and various manufactured items.

NAVSUP FLC Jacksonville

Contact: Caretha Brown-Griffin, 904 542-1143, caretha.browngriffin@navy.mil and Linda Nelson, linda.f.nelson@navy.mil

Top NAICS: 33, 56, 54, 81, 48

NAVSUP FLC Norfolk & Philadelphia Det

Contact: Seung "Sean" Hong, Norfolk, VA, 757-443-1435, seung.h.hong1@navy.mil; Chris Pless, 215-697-9555, christopher.pless@navy.mil; Philadelphia, PA

Top NAICS: 54, 33, 51, 61, 56

NAVSUP FLC Pearl Harbor

Contact: Hayden Hu, 808-473-7778, hayden.hu@navy.mil

Top NAICS: 56, 54, 33, 51, 72, 61

NAVSUP FLC Puget Sound

Contact: Janet Baker, 360-476-7377, janet.m.baker@navy.mil

Top NAICS: 33, 54, 56, 81, 32

NAVSUP FLC San Diego

Contact: Gary Thomas, 619-556-5109, gary.p.thomas@navy.mil

Top NAICS: 54, 33, 61, 56, 51

Naval Criminal Investigative Services

Contact: April Prillaman, Quantico, VA, 571-305-9285, april.prillaman@ncis.navy.mil

What we buy: Supplies & services to support the NCIS mission.

Top NAICS: 54, 33, 53, 51, 81



Naval Medical Logistics Command

Contact: Mimi McReal, Frederick, MD, 301-619-3097, marianna.mcreal.civ@mail.mil

What we buy: Products and services in support of Navy Medicine (e.g., clinical health care services (direct patient care), medically-related, non-clinical administrative services (medical coders, transcriptionists, medical appointment clerks), medical equipment/supplies for the fleet and shore-based Navy medical treatment facilities, clinical support services for R&D, and equipment/laboratory supplies in support of the DoD Drug Testing Program).

Top NAICS: 62, 54, 33, 32, 81



Navy Medicine West

Contact: Sylvia Nard, San Diego, CA 619-532-6507, sylvia.nard.civ@mail.mil

What we buy: Medical equipment and supplies, medical and administrative services.

Top NAICS: 33, 54, 52, 62, 51, 81



Navy Medicine East

Contact: Sherri Roche, 757-953-3485, sherri.d.roche.civ@mail.mil

What we buy: Medical equipment and supplies, medical and administrative services.

Top NAICS: 33, 81, 32, 54, 51

Navy Exchange Service Command

Contact: Timothy Barden, Virginia Beach, VA, 757-631-3696, smallbusinessoffice@nexweb.org

What we buy: NEXCOM buys services and merchandise sold to customers, and procures supplies and services to support overseas Navy Exchange retail stores; Navy lodges; uniforms; Clothing Textile & Research Facility; & ship's stores.

Note: NEXCOM is not subject to the FAR.



NAICS Sectors: 31 Food & Textile Manufacturing, 32 Wood, Paper, Chemical, Plastic, Rubber Manufacturing, 33 Metal, Electrical, Computer Manufacturing, 48 Transportation & Warehousing, 51 Information & Communication, 53 Rental & Leasing, 54 Professional & Technical Services, 56 Administrative Support Services, 61 Educational Services, 62 Health Care Services, 72 Accommodations & Food Services, 81 Repair Services.